

Volantio and Navitaire Partner to Unlock Post-Booking Revenue Optimization

navitaire
an **AMADEUS** company

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Partnership enables seamless integration for Navitaire airline customers

Volantio Inc. ("Volantio"), the global leader in post-booking revenue optimization solutions for airlines, has entered a partnership agreement with Navitaire, an Amadeus company. This partnership allows Volantio to offer its revenue-generating platform to Navitaire's network of low-cost and hybrid airline carriers, aiming to facilitate quicker implementation, reduce operating costs and potentially increase revenue by up to 5% on peak flights.

Volantio uses neural networks to identify high-demand flights ahead of their departure and automatically offer incentives for flexible passengers on those itineraries to move to lower-demand options, thus freeing up valuable inventory for airline resale. Navitaire's open architecture helps facilitate the adoption of innovative technologies like Volantio's with minimal integration effort.

"Our exciting new partnership with Navitaire, combined with our existing one with Amadeus since 2019, creates a powerful foundation for Volantio to accelerate sales, drive growth and continue innovating alongside our airline partners," said Azim Barodawala, CEO and Co-Founder of Volantio. "By streamlining integration with airlines already on the Navitaire platform, we're removing barriers to adoption and making it easier than ever to deliver real value at scale."

The collaboration also includes joint go-to-market efforts, enabling both companies to deliver greater commercial value and faster time-to-benefit for airlines worldwide.

"Navitaire's open platform architecture makes it easier for carriers to access innovative revenue optimization tools with ease," said David P. Evans, CEO of Navitaire. "Volantio's platform brings a valuable capability to our customers, and we're excited to collaborate with them to help our customers boost efficiency and commercial performance."

Volantio's platform is already in use by several Navitaire-supported airlines worldwide. To learn more, visit www.volantio.com.

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